



**FOURTH ANNUAL INTERNATIONAL CONFERENCE IN NEW YORK
INVESTMENT OPPORTUNITIES IN RUSSIAN and CIS BANKING**

Organized by
**Association of Regional Banks of Russia
Financial Services Volunteer Corps
RusRating**

General Sponsor
 **MDM Bank**

Strategic Partner
URSA Bank 

**The Waldorf-Astoria Hotel
New York City
April 18-19, 2007**

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Wednesday, April 18, 2007

8:00 **Registration and Coffee** – John Jacob Astor Salon

OPENING SESSION
(with a coffee break at 11:00)

Co-Chairmen - Andrew Spindler and Alexander Murychev

9:00 **Andrew Spindler**, President and CEO, Financial Services Volunteer Corps
Alexander Murychev, Chairman of the Board, Association of Regional Banks
Ambassador Yuri Ushakov, Russian Ambassador to the U.S. (TBC)
Anatoly Aksakov, Vice-Chairman, Duma Committee on Financial Markets
David Kramer, Deputy Assistant Secretary for European and Eurasian Affairs at the U.S. Department of State
Jack Jennings, Associate Director for Foreign Bank Organizations, Federal Reserve Board of Governors
Aleksey Ulyukaev, First Deputy Chairman, Central Bank of Russia
Alexei Savatyugin, Chief of Finance Department, Russian Ministry of Finance
Nikita Riauzov, Head of Investment Division, MDM Bank
Kirill Brel, General Director, URSA Bank
Richard Hainsworth, CEO, RusRating
Questions

13:00 **Lunch** Sponsored by Citibank – Basildon Room

SESSION I: WHY IS INVESTMENT IN RUSSIA AND THE CIS ATTRACTIVE TODAY?

Topics to be discussed:

- Trade-Related and Cross-Border Issues
- The effect of increasing exposure
- A flood of IPO's?
- Medium-term profitability and growth potential
- Transparency issues
- Improving Corporate Governance

Chairman –Richard Hainsworth

14:30 **Paul B. Dyck**, Deputy Assistant Secretary for Europe, International Trade Administration, U.S. Department of Commerce
Kurt Geiger, Financial Institutions, business group director, EBRD
Ian Hague, Principal, Firebird Investment Management
Lou Naumovski, Senior Vice President and General Manager, Visa International CEMEA
Mark Robinson, President, Citibank Russia
Andrew Keeley, Banking/Insurance Analyst, Troika Dialog
Terrence English, Director, Baring Vostok Capital Partners on behalf of Bank Caspian (Kazakhstan)

16:30 - **Questions and Round up**

17:00

18:00 - **Cocktail Reception** – Conrad Suite

20:00

Thursday, April 19, 2007

8:30 Registration and Coffee - John Jacob Astor Salon

SESSION II: FINANCIAL MARKET DEVELOPMENT

Topics to be discussed:

- Challenges of developing a financial market infrastructure
- Investment in Financial Institutions
- Cultural differences and their effect on investment
- Are the Russian-speaking countries underweighted for investment?

Chairman – Anatoly Aksakov

9:00 *Anatoly Aksakov*, President, Association of Regional Banks of Russia
William Donaldson, Former Chairman, U.S. Securities and Exchange Commission
Edward Nassim, Vice President of Europe, Africa, and the Middle East, IFC
Stuart M. Lawson, Chairman and CEO, Bank Soyuz
David Carter, Vice President, U.S. Export-Import Bank "Ex-Im Bank's Growing Presence in the Russian and CIS Markets"

Questions

11:00 Coffee Break

SESSION III: REGIONAL BANKING AND CO INVESTING

Topics to be discussed:

- How regional banks differ from national banks
- Investment projects available in regions
- Growth opportunities in regions
- Retail banking

Chairman – Alexander Murychev

11:30 *Ralph Matheus*, Director, Project Finance, Overseas Private Investment Corporation, "**General Securitization Trends in the Russian RMBS Market**".

Eric Johnson, Assistant General Counsel, Overseas Private Investment Corporation

Robert Monyak, Executive Vice President, WorldBusiness Capital

Mira Davidovski, Partner, Salans (London - Moscow)

G.B. Cagninelli, Executive Director, American Express Bank Ltd.

Questions

13:00 Lunch – Peacock Alley Restaurant (function room)

14:30 **DEBATE**

Money Has No Nationality or Borders: True or False?

FOR THE MOTION:

Igor Kim, Chairman of the Board, URSA Bank (TBC)
Igor Kuzin, Chairman of the Board, DeltaCredit Bank

Chairman –Aleksey Ulyukaev

AGAINST THE MOTION:

Richard Hainsworth, CEO, RusRating
Geoffrey Milton, Partner, C.I.S. LLC

16:30 Concluding Remarks

Andrew Spindler
Anatoly Aksakov
Alexander Murychev
Richard Hainsworth