



May 6, 2013

Mr. Val Kogan
President
Mid-Atlantic Russia Business Council
1760 Market Street
Suite 1100
Philadelphia, PA 19103

Dear Mr. Kogan,

On behalf of New Jersey's thriving biotechnology industry, BioNJ is pleased to express our support for the 18th Annual Russian-American Innovation Technology Week (RANIT) in Philadelphia and the Mid-Atlantic Region from September 23-30, 2013 and November 13-22, 2013.

Hosted by the Mid-Atlantic Russian Business Council, RANIT has grown to be a significant event devoted to Russian-American technology and business cooperation and brings together entrepreneurs, scientists, venture capitalists and established corporations within the American and Russian technology industries.

The biotechnology industry in New Jersey has experienced significant growth — expanding from 80 companies in 1998 to more than 350 today— and much of this progress can be attributed to the growing presence and contributions of internationally-based companies.

In 2011, I was honored to speak about New Jersey's biotechnology industry at the Russian Pharmaceutical Forum in St. Petersburg and also met with the Chamber of Commerce in Moscow to discuss the growing life science industry in Russia. It was a wonderful opportunity and so enlightening as to the many amazing things happening in Russia on the life sciences front. Thank you once again for the opportunity.

We congratulate the Mid-Atlantic Russia Business Council as you celebrate the 10th anniversary of RANIT. We wish you much success for the conference and hope that you will continue to achieve many positive relationships in the business community in the years to come.

Warm regards,

Debbie Hart
President and CEO